# Marketing Strategy

With a strong marketing strategy as your base, you can be proactive (rather than reactive!) in your approach. We'll work with you to build a custom strategy that offers clarity, focus, and direction so that your message resonates with your target audience, regardless of the platform.

#### Discover

We dive head-first into your brand by conducting a detailed audit to better understand what's worked and hasn't worked in the past.

## **Explore**

We identify patterns, trends, and opportunities to establish KPIs and decide how best to position your brand to effectively reach your target audience.

## Plan

We'll leverage our findings from the Discover + Explore phase to put together a custom-tailored marketing plan that will act as a blueprint to achieving your marketing goals.

### Do

Once the strategy is set, we'll roll up our sleeves and get to work – assembling the perfect team to bring your strategy to life. We execute on our plan and track against KPIs with regular recap reports to monitor insights.





**Contact Us** 

info@purdymarketingco.com